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Business Products & Services



Procurement that funds cancer research

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Since
HQ
Operations
Industry

2012
Melbourne
National
Work Health and Safety

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Full Suite of Work Health and Safety Services (OHS/WHS)
- Tailored to meet the specific needs of the client
- Incorporates Australian standards and evidence-based research

Differentiators

1. We work with you to build a safer workplace environment
2. We believe in sustainable workplace safety, that goes beyond our help
3. Our clients value health and safety as much as we do



Since
HQ
Operations
Industry

1990
Melbourne
National
Security Services

Pancare relationship since
2021

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Guard Services
- Electronics
- Alarm Monitoring
- Investigation / Consulting
- Facility Management

Differentiators

1. 100% Australian family-owned
2. Big enough to service, small enough to care
3. Award-winning and value for money



Since
HQ
Operations
Industry

2016
Melbourne
National
**Public Relations, Communications,
Reputation Management and Crisis Repsonse**

Pancare relationship since
2026

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Arize is a PR and communications agency that protects, builds and elevates profiles, businesses, and brands.

Through strategic media engagement, Arize develops clear and consistent narratives. We position companies and their leaders as credible voices, across public and media relations, social media, internal communications and corporate affairs.

From crisis communications and issues management to reputation monitoring and stakeholder engagement, we safeguard what matters most, your reputation. When the time is right, we build and elevate your brand through creative campaigns, activations, influencer partnerships, thought leadership, and strategic positioning.

Differentiators

Arize is no ordinary agency. With smarts and dedication, we build, protect and elevate our extraordinary clients.

We are a specialist communications agency, with expertise in reputation management, crisis response, media and influencer activations, public relations, social media strategy, and content creation.

Arrow

PRIVATE WEALTH

Since
HQ
Operations
Industry

1983
Melbourne
National and International
Private Wealth Management

Pancare relationship since
2022

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Strategic Financial Advice
- Private Wealth Management
- Socially Responsible Investing

Differentiators

1. Dedication to delivering exceptional and expert services
2. Commitment to building lasting relationships and fostering family stewardship
3. Integrity and transparency, achievement and results driven, passion and enthusiasm



Since
HQ
Operations
Industry

2024
Melbourne
National
Insurance

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Commercial Insurance
- General Insurance
- Risk Management

Differentiators

1. Personalised Service
2. Advice you can trust



Since
HQ
Operations
Industry

1987
Melbourne
National
Information Technology Services

Pancare relationship since
2018

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- National IT Support
 - Service Desk and Onsite
- ICT Health Checks / Audits
- Cloud Services
- Backups / Disaster Recovery, Cyber Security / Compliance
- IT Hardware / Software Procurement

Differentiators

1. Making IT simple
2. Human-centric approach to service
3. Agility and flexibility



Since
HQ
Operations
Industry

1988
Melbourne
National and International
**Facility Services - Cleaning,
Waste Management, Catering**

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Cirka provides integrated solutions across commercial buildings, retail, health & aged care, venues & events and Government throughout Australia & the UK. Our vision is to partner with our clients to create and deliver outstanding experiences.

Differentiators

1. Customer Centric - Relationship driven partnership model.
2. Our Culture - Desire to create value.
3. Technology & Data - Transparency & data driven decision making.



**specialised
services**

**Since
HQ
Operations
Industry**

**2004
Melbourne
National
Waste Management**

**Pancare relationship since
2025**

**Par 5 status
Member**

**Marketplace status
Supplier and Customer**

Capability Snapshot

- Liquid Waste Management
- Specialised Environmental Services

Differentiators

Proven Large-Scale Capability & 24/7 Response

CSA supports major infrastructure, municipal and industrial clients with an extensive fleet and trained emergency response teams available 24/7. Whether it's a chemical spill, storm event, or

industrial shutdown, CSA has the in-house resources, fleet and systems to mobilise immediately and manage high-risk, high-volume projects safely.

End to End Waste Lifecycle Management

Unlike many contractors, CSA manages the entire waste lifecycle in-house, from emergency response and collection to treatment and recycling. Our EPA licenced facility, Argus Waste Recycling, ensure safe, compliant, and sustainable waste recovery and disposal.

Real Time Operational Visibility & Automation

CSA's operations are fully digitised through an integrated platform, offering real-time tracking at every job, vehicle, and disposal docket. This ensures transparent reporting, automated compliance, and faster turnaround for clients.



Data Organica
Bringing together people and data

Since
HQ
Operations
Industry

2018
Sydney
National and International
Marketing

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Behavioural Insights: Advanced analysis of human behaviour and decision-making using psychographic frameworks
- Comprehensive Data Analysis: Expertise in extracting and analysing complex digital data to inform market research, consumer profiling, and competitive benchmarking
- Strategic Planning: Data-driven strategies for targeted communication, media planning, and audience engagement to enhance business outcomes

Differentiators

1. Unique Behavioural Science Approach: Beyond standard data, offering deep insights into consumer psychology
2. Proprietary platforms: Precision-driven market research tailored to your needs
3. Proven Success: Trusted by top brands for data-backed strategies that drive results

EAGLEHAWK

Since
HQ
Operations
Industry

2023
Sydney
National
**Corporate Advisory
- Mergers & Acquisitions**

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- We advise on sales and acquisitions of privately held companies between \$20m - \$200m.
- We advise on full exists, control or minority investments, industry rollups, management buy-outs, management buy-ins, raising growth capital and divestments.

Differentiators

1. We judge our success not only on the financial outcomes we achieve on deals for clients but on the range of professional and personal projects we continue to collaborate on after our first transaction.
2. We are incredibly focused on the detail to tell the best story about a client's business, while placing a premium on confidentiality.
3. Every client or group of shareholders are different, and we are respectful and thoughtful when taking into consideration everyone's objectives in a deal.



EMPLOYEE
RELATIONS
STRATEGIES

Since
HQ
Operations
Industry

1999
Melbourne
National
Human Resource Consulting

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- **Workplace Relations Experts:** Specialising in compliance, risk management, and dispute resolution for businesses.
- **Tailored HR & IR Solutions:** Providing award interpretation, policy development, and strategic advice to ensure workplace compliance and efficiency.
- **Trusted Partner for Businesses:** Supporting companies with proactive workplace relations strategies to minimise risks and enhance employee relations.

Differentiators

1. Retainer services for fast solutions and bespoke consulting.



Since
HQ
Operations
Industry

2004
Australia
National
Leadership Development and Coaching

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Executive, senior leader coaching, Mid Level Manager through to Graduate Coaching (1:1 and group-based)
- Leadership development programs (emerging leaders through to executives)
- Team effectiveness, collaboration, and culture initiatives
- Diagnostics and assessment (including 360s and leadership frameworks)
- Program co-design and facilitation aligned to organisational strategy
- Capability frameworks, leadership pathways, and learning architecture

Differentiators

1. Depth of experience: Over 15 years working with senior leaders, executive teams, and complex organisations across multiple sectors.
2. Practical, impact-focused approach: Strong emphasis on translating insight into sustained behavioural change and measurable outcomes.
3. Diagnostic agnosticism: We work with a range of established tools and frameworks and tailor solutions to client context rather than forcing a single methodology.
4. Co-design philosophy: Programs are developed in partnership with clients to ensure relevance, ownership, and real-world application.
5. Highly credentialed practitioners: Our coaches and facilitators bring deep executive, governance, and sector experience alongside formal accreditations.
6. Values-led practice: Our work is grounded in integrity, respect, inclusion, and a genuine commitment to developing leaders who positively impact others.



Expert Proposals

HELPING BUSINESSES WIN WORK

Since
HQ
Operations
Industry

2017
Melbourne
National

Tenders, Proposals and Sales Documents

Pancare relationship since
2026

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

What we do

- One-off Tender and Proposal Assistance
- Outsourced Tender and Proposal Partner
- Reviewing previous Tenders, Proposals and Sales Documents and providing recommendations for improvement
- Templates – Improve existing or create new
- Training and mentoring
- Australia-wide Support

Differentiators

Personal Service

We focus on providing personal service and support. We bring corporate-level expertise to businesses of any size and budget. We have the skills and experience to work on all varieties of complex tenders, however we are not too big, and so can provide a personal service.

Extensive Experience

We have extensive experience in proposals, tenders, and project management. We have worked on more than 5,000 tenders.

Government Tender Specialists

Over 90% of our work consists of responding to Government tenders – Local Government Councils and Shires, State Government and Commonwealth Government.

We are a Business for Good

Our goal is to help small businesses grow. We have a strong desire to help. We deliver impacts globally via our philanthropy partners including Pancare Par 5 and B1G1.



Since
HQ
Operations
Industry

2011
Melbourne
National
Technology

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Fitzroy IT is an AWS Advanced Consulting Partner that combines “Old-School Grit” with modern strategy. We go beyond basic migration, rebuilding and optimising applications to ensure cloud environments are robust and efficient. Our approach is rooted in genuine partnership, deep operational understanding, and a commitment to shared long-term success.

Differentiators

- 1. Grit Meets Strategy:** We pair a tenacious work ethic with cutting-edge intelligence to build IT solutions engineered for the future.
- 2. True Accountability:** We operate as an invested extension of your team, taking full ownership of IT results and business goals.
- 3. Straight Talk:** We eliminate jargon in favor of honest, clear communication and transparent plans that deliver tangible progress.



floorworld
MORE THAN JUST FLOORING

Since
HQ
Operations
Industry

1991
Melbourne
National
Flooring Solutions

Pancare relationship since
2015

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Quality Flooring solutions for both Residential and Commercial spaces
- Proudly featuring the finest Australian and International Brands
- Comprehensive range of Timber, Hybrid, Laminate, Vinyl, Underlay and Carpets

Differentiators

1. Advice. Price. Range. More than just Flooring
2. Strong commitment to local community welfare
3. 42 stores across Australia, delivering exceptional services and products



Mount Waverley

Since
HQ
Operations
Industry

2018
Melbourne
National
**Branded Apparel and
Promotional Products**

Pancare relationship since
2020

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Branded Workwear and HI-VIS Apparel
- Branded Corporate Polos, Jackets, Shirts, Pants and Hats
- Branded Promotional Products

Differentiators

1. Focused on customer experience and relationships
2. Second-to-none industry expertise
3. High quality results at great value



Since
HQ
Operations
Industry

2025
Brisbane
National
Insurance Broking

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Bespoke general insurance broking and risk management services
- Holistic broking services with specialisation in professional and corporate risks, including but not limited to: finance, technology, engineering and architecture, healthcare and life sciences, mining and energy, public markets

Differentiators

1. A service model centred around partnership and advocacy. We seek to genuinely understand business' risks, goals, and drivers, to provide tailored risk management advice that is aligned with the mission.
2. We a community-minded business in the sense that we believe a rising tide lifts all boats. We keep the impact of our actions on our clients, peers, industry, and broader community at the forefront of everything we do.



CENTRAL

YOUR PEOPLE. OUR SOLUTIONS

Since
HQ
Operations
Industry

2015
Melbourne
National
Outsourced HR Solutions

Pancare relationship since
2022

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Cloud-based HR Software for SME's
- HR Specialist Advice and Guidance
- HR Templates and Documents

Differentiators

1. Consultative and empathetic approach
2. Focus on educating customers
3. No lock-in contract after 12 months



Since
HQ
Operations
Industry

2008
Melbourne
National and International
AV & IT Services

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Innovateq Australia specialise in providing turnkey AV, IT, data, electrical, and digital signage implementation services throughout Australia and New Zealand.
- Innovateq deliver AV and IT services within the Quick Service Restaurants (QSR), Retail, and Hotel Industry sectors with from cabling to hardware deployment and network infrastructure services. We operate in a variety of locations including major airports, shopping centres, supermarkets, universities, sporting arenas, and retail outlets.
- Services include: Consultation, Implementation and Project Management Proof of Concept Testing Staging & Warehouse Distribution Help Desk and Support Services Onsite Installation and Commissioning Preventative and Corrective Maintenance

Differentiators

1. Innovateq provide experienced, skilled, and a professional field workforce. Along with our dedicated management team, we are passionate and successful in understanding all of our clients' requirements and objectives.
2. Innovateq strongly focus on collaboration, sharing of best-practices and our wealth of industry knowledge to deliver outstanding results. And of course, to earn our client's trust and the building of these long-term partnerships.
3. Through our unique and trusted national service network, which includes our own employees and over 1500 trusted contractors, Innovateq offers a wide variety of services.



Since
HQ
Operations
Industry

1996
Sydney
Australia and New Zealand
**Business Insurance and
Insurance Services**

Pancare relationship since
2016

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- High-quality Risk Management Advice
- Tailored Choice of Insurance Products
- Industry Leaders

Differentiators

1. Insurance solutions for clients' evolving needs
2. Collective strength of the IA network delivers unrivalled experience and buying power
3. Proactive in supporting local communities



Since
HQ
Operations
Industry

2005
Melbourne
Victoria
Commercial and Residential Building

Pancare relationship since
2022

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Design and Construction Consultation
- Commercial Builds, Fit-outs and Factories
- Residential New Homes, Extensions and Renovations

Differentiators

1. Strong focus on client relationships and trust
2. Commitment to delivering high quality outcomes
3. Large network of reputable trades and designers



Since
HQ
Operations
Industry

2013
Sydney
National
Medical Devices

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- **Continuous improvement** - We strive to make our product incrementally better every day. We design and manufacture AEON in Boston MA, USA
- **Specialisation** - By focusing on one product, we can make the best surgical stapler that meets the unique needs of each surgical specialty
- **Talent Density** - To make the best stapler, we must have the best people.
- **Listening** -Only through close collaboration and listening can we design and deliver the products surgeons need to help patients.

Differentiators

1. US Based Manufacturer
2. High levels of investment in R&D to drive product innovation
3. Vertically integrated manufacturing
4. Largest product offering in segment

**Loan
Market**
Rheuben
& Associates

**Since
HQ
Operations
Industry**

2004
Melbourne
National
Finance Broking

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

We offer a diverse and extensive range of finance solutions, including business lending, commercial property, development finance, and home loan lending. We have access to more than 30 lenders, including banks, non-banks, and private lenders. Our client base ranges from 1st home buyers through to sophisticated high-net-worth individuals, business owners, and property developers.

Differentiators

1. Finance broker with 20-plus years of industry experience.
2. Chartered Accountant.
3. My philosophy is to sit on the same side of the desk with my clients, understand their story, and deliver a financial solution that is in their best interests.
4. So many finance brokers can process home loans. We have the industry experience and professional background to deliver so much more to Australian business owners.



Maple
Insurance
& Risk

Insurance | Risk | Advisory

Since
HQ
Operations
Industry

2022
Sydney
National
Insurance and Risk Advisory

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Insurance and risk services for businesses of types and across all industries above \$1.5m revenue.

Differentiators

1. Our purpose is to educate our clients and bring awareness of their circumstances and risks, to minimise loss and maximise success.
2. Offering our clients 'big house' solutions with a personalised and relatable offering through a collaborative and transparent service model.
3. Relationships – We offer a personalised and relatable offering to clients through a collaborative model. We put our clients' needs first and do what we say we will do with transparency, commitment, communication, advocacy and trust.

MAXFIELD
CREATIVE EVENT AGENCY

Since
HQ
Operations
Industry

2016
Melbourne
National and International
Event Management and Entertainment

Pancare relationship since
2024

Par 5 status
Member and Event Partner

Marketplace status
Supplier and Customer

Capability Snapshot

- Event Management
- Sponsorship
- Ticketing and Hospitality
- B2B Connection

Differentiators

1. 'Access' to the World's best events and experiences
2. Customer Service
3. Network and Connections



Since
HQ
Operations
Industry

2009
Melbourne
National
**First Aid & Medical Services and
Non-Emergency Patient Transport**

Pancare relationship since
2023

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- First Aid Training for Businesses and the General Public
- Services to Provide First Aid and Medical Coverage – including Workplaces and Major Events
- NEPT Services: Interhospital, Discharge and Appointment Transport
- First Aid Kits and Consumables

Differentiators

1. World class team of 500+ passionate and empathetic staff Australia-wide
2. Continuous integration of new technologies into operations
3. Growing fleet of modern and high-quality specialist vehicles

MIKE ROLLS

SPEAKER • AUTHOR • FACILITATOR

Since
HQ
Operations
Industry

2012
Melbourne
National
Professional/Personal Development

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Improve employee confidence and capability in work & life
- Increase employee engagement and create more connected teams
- Reduce burnout related absenteeism

Differentiators

1. Practical and accessible programs designed to increase employee resilience
2. Highly engaging content that combines the latest research with extensive lived experience

mirrabook 

Since
HQ
Operations
Industry

2021
Melbourne
Victoria
Printing

Pancare relationship since
2026

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Digital and offset printing capabilities.
A wide range of printed material – books, brochures, office stationery, promotional and display material, labels/stickers, posters, decals/signage, etc.

Differentiators

- National print production and supply capabilities.
- Extensive in-house product range, supported by a host specialty trade suppliers.
- Custom built, client specific web-based ordering and fulfilment portals
- Personal, consultative based clients relationships
- Flexible volume capabilities – 1 to 1000's.

MORE

Since
HQ
Operations
Industry

2013
Melbourne
National
Telecommunications and NBN provider

Pancare relationship since
2021

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Tailored and Integrated Solutions for Business
- Advanced Network and Australia-wide Connectivity
- High-speed Internet, Cloud Solutions, VOIP, NBN Phone Systems and Business-grade Data Solutions

Differentiators

1. Forward-thinking and customer-focused
2. Committed to delivering great value for SME's
3. Australian-based business support team



Since
HQ
Operations
Industry

2025
Sydney
National and International
Market Research

Pancare relationship since
2022

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Muja is an AI-driven SaaS platform delivering real-time, bias-mitigating behavioural insights at scale. It combines the qualitative depth of conversations with the quantitative power of surveys – powered by always-on, evolving AI personas (“Muses”) – to uncover actionable, human-like insights faster and more affordably than traditional research methods.

Businesses waste up to 80% of their marketing budgets due to incomplete, outdated and unreliable data. Muja exists to solve this – replacing months of costly fieldwork with minutes of actionable insight. It makes high-quality research accessible to everyone – from startups to enterprises – enabling smarter, faster decisions without compromise.

Differentiators

1. Always on access to permanent panels of AI persons grounded in behavioural data and built to deliver sharp actionable insights on demand.
2. Muja drafts premium, methodologically sound questions at a click; refine or add your own in seconds.
3. Stress-test anything, from big-picture brand propositions and value-pricing moves to tactical packaging tweaks and micro-copy. Drop your Muses into real – or even impossible – scenarios and watch strategy and execution converge.



Since
HQ
Operations
Industry

2005
USA
National and International
E-Learning Providers

Pancare relationship since
2020

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- The largest commercial provider of the open-source Moodle™ learning platform
- The platform is a scalable open-source learning management system that adapts to your needs and not the other way around
- One of the largest 24/7 global support teams within the online learning space
- Hosted on the world's most robust hosting platform, Amazon Web Services (AWS), to guarantee security, uptime, and scalability

Differentiators

1. Part of Learning Technologies Group, a wider family of companies that connects our clients with unparalleled depth in talent management solutions and learning technologies
2. Enabling organisations to deliver online education on a customised and branded open-source platform with the flexibility to adapt without commitment pressure
3. Established partnerships with third-party software partners to extend your eLearning ecosystem through seamless integrations
4. Every organisation is a learning organisation. Open LMS offers flexible solutions tailored to your specific needs



Since
HQ
Operations
Industry

2018
Melbourne
Victoria and other states by arrangement
Video Production

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- **Marketing and Branding Content:** Corporate videos, online advertising, explainers and case studies to enhance brand awareness and message.
- **Training and Induction Solutions:** Product videos to enhance after-sales experience, or internal training to improve team productivity and safety.
- **Events:** Create event showreels to promote a great cause. Record feature presentations to maximise value from guest speakers.

Differentiators

1. You will be guided from start to finish using a streamlined process that minimises effort required from you.
2. Backed by over 25 years of experience in process integration and change management in a global FMCG organisation, we can work at your level to achieve the results you need.



PAKENHAM
GWM

Since
HQ
Operations
Industry

2024
Melbourne
Victoria
Automotive Sales & Service

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Selling and servicing GWM brand sedans, SUV's and utes such as Ora, Jolion, Haval, Cannon, Alpha and Tank
- Specialists in building GWM utes for commercial, trade and recreational use
- Fleet options available for trade and commercial customers

Differentiators

1. Local family owned business (operators of Pakenham Mazda, long term Pancare supporters)
2. Extremely price competitive in a very dynamic marketplace
3. GWM renowned as one (if not the most) reputable and reliable of the Chinese auto manufacturers selling in the Australian market



Since
HQ
Operations
Industry

1974
Melbourne
National
Car Dealership and Service Centre

Pancare relationship since
2018

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Mazda Fleet and Leased Staff Vehicles
- Extensive Range of New and Used Vehicles
- World Class Facilities and 20-bay Service Centre

Differentiators

1. Recognised as a Mazda Australia Master Dealer
2. Committed to delivering a great customer experience and after-sales service
3. Australia-wide vehicle delivery available



Since
HQ
Operations
Industry

2015
Melbourne
National and International
Bids and tenders

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Bid management services
- Tender writing
- Bid design and templates

Differentiators

1. **Procurement expertise:** we manage the bid process so you score highly
2. **Strong design skills:** we create a standout first impression
3. **Persuasive writing:** we understand the importance of concise messaging



Since
HQ
Operations
Industry

2007
Melbourne
Victoria, New South Wales, Queensland
**Solid Waste Services for Commercial
and Industrial**

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Operational Excellence delivering to 10,000 customers
- Quality Service – A coordinated group of sales, customer service and operations team members, ensuring a synchronised approach.

Differentiators

1. We always deliver safely and on time.
2. Account Management that aligns goals and targets.
3. Highly responsive and flexible.



Since
HQ
Operations
Industry

1951
Melbourne
Victoria
Commercial Maintenance

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Programmed delivers end-to-end property maintenance services across Australia and New Zealand, providing a single, trusted point of contact for all maintenance needs. With experience spanning multiple industries since 1951, our capabilities include painting, grounds and open space management, landscaping, interior fitouts, signage, building and electrical works, graffiti removal and more. We design tailored maintenance solutions that respond to the unique requirements of each site, ensuring safe, efficient and consistently high-quality outcomes.

Differentiators

What sets Programmed apart is our integrated, long-term approach to maintenance. Rather than delivering one-off services, we build proactive partnerships focused on adding value over time. By combining breadth of capability with deep industry experience, we simplify maintenance management while ensuring every property is maintained to enhance performance, presentation and brand reputation—now and into the future.



Since
HQ
Operations
Industry

2019
Melbourne
National
Workplace Mental Safety

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

Readiness is a science-based platform helping Australian businesses proactively manage psychosocial hazards and mental health through real-time monitoring, actionable leadership insights, and peer-support tools.

Three Core Features

- **Ongoing Mental Health and Risk Monitoring:** Science-backed surveys track stress, fatigue, and workplace culture.
- **Targeted Data and Actionable Insights:** Simplifies complex data to help leaders prioritise safety and meet legal WHS duties.
- **The Buddy System and Resource Library:** Facilitates peer check-ins and offers a comprehensive risk-management resource library.

Differentiators

1. **Unified Platform:** Combines mental health and psychosocial hazard data in one platform.
2. **Real-Time Insights:** Replaces lagging indicators with live, forward-looking insights.
3. **Broad Resource Network:** Pairs a vast resource library with a partner network for specialised organisational uplift.



Since
HQ
Operations
Industry

2015
Melbourne
National
Work Health and Safety

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Tailored Workplace Safety Software
- Employee Safety and Visibility
- Reduced Admin, Time Saving and No-Paper Footprint

Differentiators

1. Easy, simple safety software
2. Flexible and configurable
3. Developed by safety experts



Since
HQ
Operations
Industry

2001
Melbourne
National
**Professional Services and Technology
Solutions - Advisory, Data and Digital**

Pancare relationship since
2022

Par 5 status
Founding Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Advisory and Consulting
- Organisation and Business Unit Strategy Development
- Market Research, Data Analytics and Insights
- Customised Technology Solutions (Websites and Digital Platforms)
- Integrated Business and Data Intelligence Solutions

Differentiators

1. Experienced team, balanced with young minds
2. Motivated to achieve success with clients
3. Long-term clients and partners are testament to reputation



Since
HQ
Operations
Industry

2023
Melbourne
National and International
CFO Advisory and Management Consulting

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

TinyThunder is a finance-led partner for growth and legacy businesses, converting strategy into tangible P&L and cash flow results. We provide multinational-level expertise without the bureaucracy, staying hands-on to ensure benefits are measured and sustained.

Core Services:

- **CFO Advisory & Fractional Leadership (Run the Team):** Hands-on CFO support to stabilise and elevate finance functions.
- **Finance Function Transformations (Transform the Teams):** Redesigning finance into a strategic commercial partner.
- **Plug and Play Solutions (Improve the Business):** Rapid value-unlocks through profitability, pricing, and M&A support.
- **Value Creation Programs (Transform the Business):** Structured optimisation across revenue, costs, and capital.

Differentiators

1. **Operator-led:** We work inside your business as active operators, not distant advisors, bringing the credibility to influence board-level decisions.
2. **Execution-first, P&L cash focused:** We prioritise tangible financial outcomes, measuring success by what actually lands in the P&L and balance sheet.
3. **Multinational financial experience, without the red tape:** We apply proven global finance disciplines and tools, embedding them into your team through coaching so the capability remains long after we leave.



Since
HQ
Operations
Industry

2005
Melbourne
National
Waste Management

Pancare relationship since
2025

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- **Tailored Waste Solutions:** We assess your needs and create a custom plan that optimises costs and sustainability.
- **Sustainability Focused:** We help you improve recycling rates, reduce landfill, and achieve your environment goals.
- **Optimisation:** No unnecessary pickups, no wasted spend – just smart waste management that works for your business.

Differentiators

1. **End to End Management:** From service scheduling to issue resolution, we take care of everything behind the scenes.
2. **One Point of Contact:** No need to deal with multiple waste providers. Just call us and we handle it all.
3. **Data-Driven Decisions:** We track and analyse your waste data to drive better efficiencies and smarter service plans.



Since
HQ
Operations
Industry

2014
ACT
National
**Technology - ICT Disposals
and eWaste Recycling**

Pancare relationship since
2024

Par 5 status
Member

Marketplace status
Supplier and Customer

Capability Snapshot

- Secure IT Disposal: Auditable process to meet your requirements
- Data Sanitisation and Destruction: Protecting your information
- Asset Buy Back: Reducing your cost to refresh your equipment
- eWaste Recycling: Ensuring a sustainable future

Differentiators

1. NAID AAA approved with security clearance to Top Secret
2. Supply National Registered Certified Social Enterprise
3. Supporting Aboriginal and Torres Strait Islander employment

Par 5

Cancer is everyone's business

**Contact us for an introduction
to a Par 5 supplier:
info@par5business.com**



In the spirit of the reconciliation, Pancare acknowledges the Traditional Custodians of the country throughout Australia and their continuing connection to land and sea and the community. We pay our respects to Aboriginal and Torres Strait Islander people and their cultures and to Elders past, present and emerging.

 **pancare**
FOUNDATION